

# Management: The Ultimate Business Management Leverage



Results in business come from focused, long-term effort and energy directed into a winning strategy or approach. In order to consistently focus your effort and energy into your strategy, you must learn how to work in large blocks of uninterrupted time. Begin planning your work around blocks of 90-120 minutes of single-minded effort toward your highest-leverage opportunities.

## Which Efforts Create Big Results?

There are only a few different activities and efforts that bring you the bulk of your results. In most systems, 80% of the results come from 20% of the activities and efforts. Below, identify those activities that bring you LEVERAGED results - and lead to money-making most consistently:

## Steps To Blocking "Result" Time

What would have to happen so that you could work in 90-120 minute blocks of focused, uninterrupted time on the few activities that bring you the highest rewards in your business? Consider your environment, things that interrupt or distract you, and the people around you. Then take action working more and more in large chunks of focused time.